



Corporate Venture Capital

Presenter:

Scott Peterman, Partner, Orrick, Herrington & Sutcliffe

Course Details:

Date: 25 June 2019, Tuesday <i>(originally 7 May 2019)</i>	Language: English	CPD Law Points: TBA
Time: 4:00 pm – 6:10 pm	Level: Standard ³	CPD BC Law Points: 2.0
Venue: Room 201 2/F Prosperous Building 48-52 Des Voeux Road Central, Hong Kong	Fee: HK\$1,600 / HK\$1,440 (for online registration)*	CPT Hours¹: 2.0
		CFA CE/SER Credits²: 2.0 / 1.0

Corporate venture capital is becoming a lucrative way for corporations to gain footholds in new markets and generate insight in up-and-coming technologies. Structuring the investment terms of these ventures is perhaps one of the most important considerations. The following course will provide information on best practices for structuring these agreements.

Highlights of the course include:

- Overview of corporate venture capital investment
- What are the best practices in negotiating deal terms?
- How to draft an investment term sheet?
 - Economic terms
 - Control terms
 - Exit terms
- Side letters
- Strategic Commercial Agreements
- Contractual allocation of IP ownership rights
- What is a source code escrow?

Note 1 – CPT Requirements: Our courses can fulfil CPT requirements. The Securities & Futures Commission has advised that although formal endorsement will not be given for the training we provide, it does not mean that the training programmes we organize do not meet the CPT purpose. Registrants should note that your employer, as **the corporate licensee** of your SFC registration, is **responsible for determining** whether our courses or any training course satisfy CPT requirements i.e. **that the training you receive are of appropriate standard and relevance to your maintaining and enhancing the technical knowledge and professional expertise**. Please check with your employer before registering for our courses. C&S does not warrant that the attendance of our courses would automatically be recognized by the SFC as fulfilling your CPT requirements.

Note 2 – As a participant in the CFA Institute Approved-Provider Program, C&S has determined that this program qualifies for 2 credit hours inclusive of 1 hours in the content area of Standards, Ethics, and Regulations (SER). If you are a CFA Institute member, CE credit for your participation in this program will be automatically recorded in your CE Diary.

Note 3 – Standard: for those who have basic knowledge of the topic

*For registration conditions & further queries, please contact our office at (852) 2901-1333 or visit our website at <http://www.courses-seminars.com>

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Registration Form

Course Details:

Course Name: Corporate Venture Capital

Course Code: CPD1902084

Participant(s) Details:

Firm / Company: _____
Contact Person: _____ Nature of Business: _____
Tel: _____ Fax: _____ E-mail: _____
Address: _____

Please make additional copies, if necessary:

Name of Attendee 1: Dr. / Mr. / Mrs. / Ms.
(as on practicing certificate or registration of trainee solicitor contract)
Job Title: _____ E-mail: _____
Solicitor No. / CFA Member No.: _____ Place & Year of Admission: _____
 CPD Law Pts required CPT Hours required CE CFA Others: _____
Certificate required: Yes No

Name of Attendee 2: Dr. / Mr. / Mrs. / Ms.
(as on practicing certificate or registration of trainee solicitor contract)
Job Title: _____ E-mail: _____
Solicitor No. / CFA Member No.: _____ Place & Year of Admission: _____
 CPD Law Pts required CPT Hours required CE CFA Others: _____
Certificate required: Yes No

Name of Attendee 3: Dr. / Mr. / Mrs. / Ms.
(as on practicing certificate or registration of trainee solicitor contract)
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Certificate required: Yes No

Cheque for HK\$ _____ enclosed

Signature: _____ Date: _____

Payment Methods:

To reserve your seat(s), please complete the registration form and forward full payment of course fee via one of the following methods:

- Pay online with Credit Card via PayPal at <https://www.courses-seminars.com>
- Submit cheque payment in person at our office (**Room 201, 2/F, Prosperous Building, 48-52 Des Voeux Road Central, Hong Kong**).
- Direct transfer to our account at HSBC (102-437431-001).

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